

Mastering Executive Negotiation Techniques Training

Date	Venue	CPD	Cost (Excl. VAT)PP	Registration Link
8th - 13th Dec, 2025	Bliss Resort, Nyali	6	60,000.00	Register Here

Course Overview

Successful executives must master the art of negotiation to influence decisions, secure favorable outcomes, and drive business success. This 6-day course equips leaders with high-level negotiation strategies, emphasizing persuasion, conflict resolution, deal structuring, and stakeholder management. Participants will explore real-world negotiation tactics, enhance their ability to navigate complex discussions, and refine executive-level communication for impactful agreements.

Course Objectives

By the end of this program, participants will be able to:

- Master high-impact negotiation strategies tailored for executives.
- Strengthen persuasion, influence, and conflict-resolution techniques.
- Develop the ability to navigate high-stakes negotiations with confidence.
- Learn strategic deal structuring for long-term business success.
- Enhance stakeholder engagement for collaborative and impactful agreements.

Target Groups

This training is suitable to a wide range of professionals but will greatly benefit,:

- HR Professionals
- Corporate Executives
- Business Leaders
- Negotiation Specialists
- Strategic Decision-Makers

**CHRP. Den PN Gathitu****Secretary General****Academy of Certified Human Resource Professionals**