

#### Academy of Certified Human Resource Professionals Ltd.

Regus Suites, 17th Floor, JKUAT Towers, Kenyatta Avenue,

P. O. Box 18582 - 00100, Nairobi, Kenya.

**=** +254 700 722 522 | **S** +254 722 300 245.

admin@achrp.org | https://achrp.org

NITA: NITA/TRN/1234

# **Mastering Executive Negotiation Techniques Training**

Date	Time	Duration	Venue	CPD	Cost (Excl. VAT)PP
8th - 13th Dec, 2025	08:30 AM-16:00	6 Day(s)	Bliss Resort, Nyali, Mombasa	6	60,000.00

#### **Course Overview**

IHRM: C00259

Successful executives must master the art of negotiation to influence decisions, secure favorable outcomes, and drive business success. This 6-day course equips leaders with high-level negotiation strategies, emphasizing persuasion, conflict resolution, deal structuring, and stakeholder management. Participants will explore real-world negotiation tactics, enhance their ability to navigate complex discussions, and refine executive-level communication for impactful agreements.

# **Course Objectives**

By the end of this program, participants will be able to;

- Master high-impact negotiation strategies tailored for executives.
- Strengthen persuasion, influence, and conflict-resolution techniques.
- Develop the ability to navigate high-stakes negotiations with confidence.
- Learn strategic deal structuring for long-term business success.
- Enhance stakeholder engagement for collaborative and impactful agreements.

### Target Groups

This training is suitable to a wide range of professionals but will greatly benefit;

- HR Professionals
- Corporate Executives
- Business Leaders
- Negotiation Specialists
- Strategic Decision-Makers

DenPOGethilu

CHRP. Den PN Gathitu **Secretary General Academy of Certified Human Resource Professionals** 



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DATE: 29:10:2025	PROFORMA INVOICE				
Invoice To:					
Organization Name	Phone Number	Email Address			
QTY	DESCRIPTION	NET (KES)	VAT (K		
1	Mastering Executive Negotiation Techniques Training	60,000.00	9,600.0		
GROSS: Sixty Nine Thousand Six Hundred					
We wish to Nominate our employee(s) listed below	v to attend the above training:				
S/NO.	NAME	EMAIL ADDRESS			
	***PAYMENT DETAILS***				
Pay Bill N	o: 247247	ES 69,600.00			
Bank Name	Account Name	Account Number			
Equity Bank	Academy of Certified Human Resource Professionals Ltd	1 2 9 0 2 7 1 2 4 5 7 5 3			
Nomination Authorization & Funding Confirm	nation				
$\boldsymbol{I},$ the undersigned, authorize this nomination and	confirm that funds available for this training.				
Name of Authorizer:					
Position:					
Mobile Phone No.: Email Address:					
Organization KRA PIN:	Signature:				
Date: St	amp:				
	Email this document to admin@achrp.org				