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IHRM: C00259 NITA: NITA/TRN/1234

COACHING THROUGH PERFORMANCE CHALLENGES TRAINING

Date	Time	Duration	Venue	CPD	Cost (EXcl. VAT)
14th Nov, 2026	8:30 AM-11:30 AM	3 Hour(s)	Zoom, Online	1	1,500.00

Course Overview

The true test of a performance coach is how they handle the "dip." This critical session provides a clinical approach to managing underperformance and behavioral friction. We move beyond the "warning" mindset to a "rehabilitation" mindset, using Performance Improvement Plans (PIPs) and rigorous documentation as tools for support rather than punishment. Participants will practice the art of the "difficult conversation," learning to maintain professional empathy while upholding high standards of accountability. By applying behavioral change techniques, coaches learn to address the root causes of performance gaps and facilitate sustainable turnarounds.

Course Objectives

By the end of this program, participants will be able to;

- Coach employees through performance challenges
- Use PIPs and documentation effectively
- Conduct difficult conversations with confidence
- Apply behavioral change coaching techniques

Target Groups

This training is suitable to a wide range of professionals but will greatly benefit;

- HR Managers and Performance Coaches
- Team Leaders and Supervisors
- Organizational Development Practitioners
- Learning & Development Professionals
- Public Service HR Practitioners
- Senior Managers responsible for coaching and performance transformation
- HR Professionals

Zoom Credentials

Webinar Link	Meeting ID	Password
https://us02web.zoom.us/j/89290051211?pwd=GNlXG6YzayaZMSF5bIAYI41Po1HTb6.1	89290051211	456073

CHRP. Den PN Gathitu
Secretary General

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