



Dear professional,

17/07/2025

**Mastering Executive Negotiation Techniques**

Start Date	End Date	Venue	CPD	Cost (Excl. VAT)PP	Registration Link
08-12-2025	13-12-2025	Bliss Resort, Nyali	6	60,000.00	<a href="#">Register Here</a>

**Course Overview**

Successful executives must master the art of negotiation to influence decisions, secure favorable outcomes, and drive business success. This 6-day course equips leaders with high-level negotiation strategies, emphasizing persuasion, conflict resolution, deal structuring, and stakeholder management. Participants will explore real-world negotiation tactics, enhance their ability to navigate complex discussions, and refine executive-level communication for impactful agreements.

**Course Objectives**

The objective of the **Mastering Executive Negotiation Techniques** training is to;

- Master high-impact negotiation strategies tailored for executives.
- Strengthen persuasion, influence, and conflict-resolution techniques.
- Develop the ability to navigate high-stakes negotiations with confidence.
- Learn strategic deal structuring for long-term business success.
- Enhance stakeholder engagement for collaborative and impactful agreements.

**Target Groups**

This training is suitable to a wide range of professionals but will greatly benefit;

- HR Professionals
- Corporate Executives
- Business Leaders
- Negotiation Specialists
- Strategic Decision-Makers

*CHRP, Den PN Gathitu, CCT*

**CHRP. Den PN Gathitu**  
**Secretary General**  
**Academy of Certified Human Resource Professionals**