

Mastering Executive Negotiation Techniques Training

Date	Time	Duration	Venue	CPD	Cost (Excl. VAT)PP
8th - 13th Dec, 2025	08:30 AM-16:00	6 Day(s)	Bliss Resort, Nyali, Mombasa	6	60,000.00

Course Overview

Successful executives must master the art of negotiation to influence decisions, secure favorable outcomes, and drive business success. This 6-day course equips leaders with high-level negotiation strategies, emphasizing persuasion, conflict resolution, deal structuring, and stakeholder management. Participants will explore real-world negotiation tactics, enhance their ability to navigate complex discussions, and refine executive-level communication for impactful agreements.

Course Objectives

By the end of this program, participants will be able to;

- Master high-impact negotiation strategies tailored for executives.
- Strengthen persuasion, influence, and conflict-resolution techniques.
- Develop the ability to navigate high-stakes negotiations with confidence.
- Learn strategic deal structuring for long-term business success.
- Enhance stakeholder engagement for collaborative and impactful agreements.

Target Groups

This training is suitable to a wide range of professionals but will greatly benefit;

- HR Professionals
- Corporate Executives
- Business Leaders
- Negotiation Specialists
- Strategic Decision-Makers

Den Methitu

CHRP. Den PN Gathitu Secretary General

Academy of Certified Human Resource Professionals



Academy of Certified Human Resource Professionals Ltd.

Regus Suites, 17^{th} Floor, JKUAT Towers, Kenyatta Avenue,

P. O. Box 18582 - 00100, Nairobi, Kenya.

■ +254 700 722 522 | **●** +254 722 300 245.

admin@achrp.org | https://achrp.org

IHRM: C00259 NITA: NITA/TRN/1234

DATE: 20:10:2025		PROFORMA INVOICE						
Invoice To:								
Organization Name: Phone Number: Email Address:								
QTY	DESCRIPTION		NET (KES)	VAT (KES)	GROSS (KES)			
1	Mastering Executive Nego Training	tiation Techniques	60,000.00	9,600.00	69,600.00			
GROSS: Sixty Nine Thousand Six Hundred					69,600.00			
PAYMENT DETAILS Pay Bill No: 247247								
Bank Name: Equity Bank Bank Account Name: Academy of Certified Human Resource Professionals Ltd Bank Branch: Kenyatta Avenue Bank Physical Address: Kenyatta Avenue Bank Account Number: 1 2 9 0 2 7 1 2 4 5 7 5 3								
Nomination Authorization & Funding Confirmation								
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Position:								
Signature:								
Date:								

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